

## Research Article

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# The Influence of the Work Environment and Work Motivation on Employee Performance with Job Satisfaction as an Intervening Variable at the BPJS Kisan Branch and Padang Sidempuan Branch

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**Abstract:** *This research aims to see the effect of job training and work motivation on employee performance with job satisfaction as an intervening variable at the Bpjs Ketenagakerjaan offices in Kisan and Padang Sidempuan branches, using quantitative techniques as the type of research. The number used was 76 employees and the sample used was also 76 employees. because it uses saturated samples as a sampling technique. The research data source used is a primary data source and the data collection used is a questionnaire. This research method uses phat analysis and smart PLS as measuring tools. The results of this research are as follows: Job Satisfaction has a positive and significant effect on Employee Performance with original sample values 0.756 and p value 0.000 <0.05. Work Motivation has a positive and significant effect on Job Satisfaction with an original sample value of 0.638 and ap value of 0.040 <0.05. Work Motivation has a positive and insignificant effect on Employee Performance with an original sample value of 0.067 and ap value of 0.067 > 0.05. Job Training has a positive and significant effect on Job Satisfaction with an original sample value of 0.317 and ap value of 0.000 <0.05. Job Training has a positive and insignificant effect with an original sample value of 0.130 and ap value of 0.130 > 0.05. Work Motivation has a positive and significant indirect effect on Employee Performance through Job Satisfaction with an original sample value of 0.482 and ap value of 0.000. Job Training has a positive and significant indirect effect on Employee Performance with an original sample value of 0.239 and ap value of 0.000.*

**Keywords:** *Work Environment, Work Motivation, Job Satisfaction, Employee Performance.*

## Introduction

In general, in every organization, there is a difference between the organization's needs for the expected promotion of the workforce and the ability of the workforce to meet the needs. Organizations should strive to resolve these differences. Training is one way organizations can do this. Through training programs, a person's potential can be increased so that it meets the organization's expectations or at least approaches the organization's expectations. To improve the quality of human resources at work, a company can do it through company training. Training is a form or method of honing employee abilities and improving the quality of work that has been determined in order to obtain effective performance output.

In a company, you must have the ability to compete so as not to be left behind by other companies because competition is very tight in today's business world. Competition between companies does not include competition between capital, buildings, machinery or equipment. Although competition mainly occurs between employees, companies must also improve their internal parts so that company goals can be achieved. High performance can be produced one way by the motivation provided by the company. Uno (2014) states that motivation plays a role in determining employee performance. The effect of motivation on employee performance varies depending on the intensity of motivation the company provides to its employees. Motivation provided by the company can not only influence employee performance, but can also influence their commitment to the organization. Those who work with high commitment will have trust

and accept the goals and values of the organization. This commitment must include a strong desire to remain a member of the organization, as well as trust and acceptance of the organization's values.

Employees who are interested in their work and have high work motivation will be more enthusiastic and more satisfied with their work, so they work better and achieve better results. On the other hand, employees who are less interested in their work or do not have high work motivation will also be less satisfied with their work and will also achieve less than optimal results. In general, there is a positive correlation between work motivation and job satisfaction. High work motivation can increase a person's job satisfaction, and high job satisfaction can improve a person's performance, increase work productivity, and can reduce the turnover rate, or the number of employees who leave the company. Therefore, to increase employee productivity and performance, companies must understand and manage the components that influence employee motivation and job satisfaction.

The phenomenon that is currently occurring at BPJS Employment Kisaran and Padang Sidempuan Branches is that there are reports that there are employee performance problems that the employee's performance is still felt to be not good. This occurs due to a lack of training regarding good work procedures, thereby reducing employee performance and satisfaction. Quoted from several interviews with employees, there are still employees who do not understand the correct work procedures, so mistakes often occur that violate work rules. Lack of sufficient job training is one of the reasons. Lack of work motivation is also a factor in decreasing satisfaction and performance. Several employees were quoted as saying that the lack of treatment of each employee between employees who work hard and are disciplined and employees who are lazy causes a lack of motivation in some employees. Employees who are diligent and arrive on time always receive the same rewards or treatment as employees who work normally. This also affects the employee's performance and satisfaction. Based on the background above, the problem of this research is how is the influence of training and work motivation on employee performance with job satisfaction as an intervening variable at the Kisaran and Padang Sidempuan Branch BPJS Employment offices.

## Literature Review

### Work training

According to Sikula in Mangkunegara (2017) Training is a short-term educational process that uses systematic and organized procedures, so that non-managerial workers can learn technical knowledge and skills for a specific purpose. According to Kasmir (2016) Training is a process to form and equip employees by increasing their skills, abilities, knowledge and behavior.

### Job Training Indicators

To measure training, there are several indicators in assessing training, according to Kasmir (2016), including:

1. Instructors To improve the skills of employees, the trainers selected for the training program must really have good qualifications in accordance with their field, be competent and have the education for good training as well.
2. Participants Training participants must be selected according to certain qualifications and must have high enthusiasm for participating in the training.

3. Training Materials The materials used for training must be in accordance with the objectives of the training held by a company, and the training materials must be updated so that participants can follow the latest material and solve problems that occur in current conditions.
4. Training Location A training location is a place to provide training, whether outside the company or inside the company. If it is done within the company, especially for old employees, it will certainly make them bored.
5. Environment The influence of the environment, such as the comfort of the training location, which is supported by adequate facilities and infrastructure, will certainly provide more positive results.
6. Training Time Training Time means the start and end time of a training.

### **Work motivation**

Motivation is the process of encouraging a person or work group to do something that has been determined. One of the factors that determines how well or poorly an employee performs is his own work motivation. Motivation is also related to psychological components as a relationship between a person's attitudes, needs and satisfaction. Encouragement or motivation is important because it is hoped that every employee will have the motivation to work extra and achieve high work productivity. According to Sedarmayanti (2015) motivation is a force that encourages a person to carry out an action or not which is essentially positive or negative internally and externally, work motivation is something that creates encouragement/enthusiasm for work/enthusiasm for work.

### **Work Motivation Indicators**

Indicators of work motivation according to Sedarmayanti (2015) are:

1. Salary  
Salary is important for employees to meet the needs of themselves and their families. Salaries not only function to meet the basic needs of each employee but are also intended to encourage employees to work wholeheartedly.
2. Supervision  
The most important thing in supervision is to achieve the best possible results by effectively coordinating the work system in the work unit, which will help increase worker productivity through good work organization, providing clear instructions according to work standards, and adequate provision of equipment, as well as other support.
3. Work relationship  
To do a good job, employees must be supported by a harmonious working atmosphere or working relationship. This harmonious working relationship includes a close, familial and mutually supportive relationship both between fellow employees and between employees and their superiors.
4. Recognition or appreciation  
Everyone needs to feel appreciated. Recognition of achievements is a very effective way to encourage people to do something, even more so than the satisfaction that comes from compensation. Recognition or appreciation can increase work morale.
5. Success (achievement).  
Everyone wants to be successful in whatever they do. People who do work will be motivated to carry out subsequent tasks after they achieve achievement or success in doing so. Therefore, the achievements

achieved at work will foster an optimistic attitude, which will encourage them to carry out work full of challenges.

### **Employee performance**

According to Afandi (2018) Performance is the work result that can be achieved by a person or group of people in a company in accordance with their respective authority and responsibilities in an effort to achieve organizational goals illegally, does not violate the law and does not conflict with morals and ethics. Meanwhile, according to Mangkunegara (2017), performance is the result of work in terms of quality and quantity achieved by an employee when they carry out their work in accordance with the tasks given to them. Performance, on the other hand, is defined by Hasibuan (2014) as a sacrifice of services, physical and mental to produce goods and services in exchange for certain achievements. With good performance from employees, it is hoped that they will do their work efficiently and effectively, which in turn is very important to achieve the set goals.

### **Employee Performance Indicators**

According to Afandi (2018) employee performance indicators are as follows:

1. Quantity of work output  
This is a measure related to the amount of work output that can be represented in the form of numbers or other numerical equivalents.
2. Quality of work results  
Namely those related to the quality or quality of results that can be represented in the form of numbers or other numerical equivalents.
3. Work discipline  
Comply with applicable laws and regulations. The level of suitability of work measurement results to determine whether work has achieved objectives or not.
4. Leadership  
The process by which a leader influences or sets an example for followers to help them achieve organizational goals.
5. Honesty  
One of the human traits that is quite difficult to implement.
6. Creativity  
Mental processes that generate new ideas.

### **Job satisfaction**

Job satisfaction, according to Yuniarsih (2017), is a psychological reflection of how well an employee does what they do in their workplace. A person's value system basically determines their level of satisfaction. Therefore, the measure of satisfaction level will not be the same for everyone. Job satisfaction is a feeling related to one's work and personal condition. Aspects such as wages or salaries received, opportunities to advance in a career, relationships with other employees, work placement, type of work, company organizational structure, and quality of supervision are part of feelings related to work. Meanwhile, according to Sule & Priansa (2018), job satisfaction is related to how employees feel about their work and various aspects of the job, so that job satisfaction is closely related to the extent to which employees are satisfied or dissatisfied with their work.

### **Job Satisfaction Indicators**

Job satisfaction indicators according to Sule & Priansa (2018) consist of nine aspects, namely:

1. Wages  
This aspect determines how satisfied employees are with their salaries.
2. Promotion  
This aspect measures how satisfied employees are with promotion policies and opportunities for advancement.
3. Supervision (relationship with superiors)  
This aspect measures a person's job satisfaction with their superior.
4. Additional Benefits  
This aspect determines how satisfied a person is with the additional benefits the organization provides them.
5. Award  
This aspect measures the extent to which individuals feel satisfied with the rewards given based on work results.
6. Work Procedures and Regulations  
This aspect measures satisfaction with respect to workplace procedures and regulations.
7. Work colleague  
This aspect measures job satisfaction related to relationships with coworkers.
8. The Work Itself  
Aspects that measure job satisfaction with things related to work, such as opportunities for recreation.
9. Communication  
This aspect measures satisfaction related to job communication.

## **Method**

### **Types of research**

The type of research used in this research is quantitative research which is associative as research material. Sugiyono (2020) said that quantitative research methods are based on the philosophy of positivism and are used to investigate certain populations or samples. This method is used to collect data using research instruments and analyze the data quantitatively or statistically with the aim of testing previously created hypotheses.

### **Research Population**

Population is the entire research object consisting of humans, objects, plants and events as a data source that has certain characteristics in a study. According to Sugiyono (2020), population is a generalization area consisting of: objects or subjects that have certain qualities and features that are chosen by researchers to study and then draw conclusions. The population of this study was 76 employees from 2 branch offices, namely the BPJS Employment Kisaran Branch with 38 employees and the Padang Sidempuan Branch with 38 employees in Padang Sidempuan.

### Research Sample

The sample is representative of the population or part of it. According to Handayani (2020) sampling technique, also known as "sampling", is the process of selecting a number of elements from the population under study to be sampled and gaining an understanding of the various characteristics and features of the sampled subjects so that they can be generalized to elements of the population. In this research, researchers used a saturated sampling technique to take samples from the entire population of 76 employees of BPJS Employment Padang Sidempuan Branch and Kisaran Branch.

### Place and time of research

The place where the research was carried out was at the BPJS Employment office in two offices, namely the Kisaran Branch Office Jl. Sisingamaraja No. 460, Kisaran, Sendang Sari, Asahan, Asahan Regency, North Sumatra 21211 and Padang Sidempuan Branch Office: Jl. Raja Inal Siregar No.20b, Batunadua Jae, Padang Sidempuan Batunadua District, Padang Sidempuan City, North Sumatra 22733.. This research was carried out for 3 months.

### Research Data Collection

Data collection in this research was carried out through questionnaires. According to Kriyantono (2020), questionnaires are the main tool needed to produce valid and reliable survey results. The measurement of the number of variables in this research model comes from the answers to the questions in the questionnaire. Because the answers obtained are descriptive, researchers give values to make it quantitative data. Determining the answer value for each question uses the Likert Scale method with weighting for each statement as follows:

**Table 1. Likert Scale**

Answer	Code	Score
Strongly agree	SS	5
Agree	S	4
Simply Agree	CS	3
Don't agree	T.S	2
Strongly Disagree	STS	1

### Data analysis technique

In this research, researchers were assisted by the SmartPLS version 3.0 tool. The purpose of using (Partial Least Square) PLS is to make predictions, helping researchers get latent variable values which are intended to make predictions and predict relationships between constructs. This analysis technique is also called "Soft Modeling" (Ghozali and Latan, 2014). Among these phases are:

### Outer Model Analysis

Analysis outside the model is carried out to ensure that the measurements used are suitable for use as measurements (valid and reliable) and specify the relationship between latent variables and their indicators



(Ananda & Sabil Husein: 2015). Analysis outside the model can be seen through a number of indicators, namely:

- *Convergent Validity*  
This is an indicator that is assessed based on the correlation between the item score/component score and the construct score, which can be seen from the standardized loading factor. An individual reflexive measure is said to be high if it correlates  $> 0.7$  with the construct to be measured, whereas according to Chin, quoted by Imam Ghozali (2014), an outer loading value between 0.5 - 0.6 is considered sufficient.
- *Discriminant Validity*  
Namely a model in which reflexive measurement of indicators is assessed using cross-loading of measurements with constructs. If the correlation of a construct with a measurement item is greater than the measure of another construct, it indicates that the block has a larger measure than the other blocks. However, it is based on a different approach to evaluating discriminant validity, namely by comparing the squareroot average variance extracted (AVE) values.
- *Composite reliability*  
It is a measure that can be used to measure a construct, which can be observed through the view of latent variable coefficients. Internal consistency and Cronbach's alpha are two tools for evaluating composite reliability. If the value is more than 0.70, the construct is considered to have high reliability.
- *Cronbach's Alpha*  
Namely, the reliability test carried out strengthens the results of composite reliability. A variable can be declared reliable if it has a Cronbach's alpha value  $> 0.7$ .

### Inner Model Analysis

Inner model analysis describes the relationship between latent variables based on substantive theory. The inner model analysis can be evaluated by using R-square for the dependent construct, Stone-Geisser Q-square test for predictive relevance and t test and the significance of the structural path parameter coefficients. Internal evaluation of the model with PLS (Partial Least Square) begins by looking at the R line for each dependent latent variable. Then, the R line value changes to find out whether a particular independent latent variable has a significant influence on the dependent latent variable.

In the PLS (Partial Least Square) model, apart from looking at the R-square value, the Q-square value is used to assess the predictive relevance of the constructive model. A Q-square value greater than 0 (zero) indicates that the model has a predictive value of relevance, while a lower Q-square value indicates that the model has a lower predictive value.

### Hypothesis testing

Hypotheses are statements that show the relationship between two variables that are relevant to a particular case. This is also a temporary assumption that must be tested as true or false about the research hypothesis so that the research runs effectively and efficiently. A hypothesis is an assumption or conjecture about something that is made to explain and demand examination. A hypothesis is called a statistical hypothesis if the assumption or conjecture is related to the population, usually the values of population parameters. In hypothesis testing, probability values and t-statistic values can be seen. To test hypotheses with statistical values, the t-statistic value used is 1.96 for an alpha of 5%, so that the criteria for accepting

or rejecting the hypothesis are  $H_a$  accepted and  $H_0$  rejected when the t-statistic value is  $> 1.96$ . For hypothesis testing with probability,  $H_a$  is accepted when the p value  $< 0.05$ .

## Results and Discussion

### Outer Model Analysis

Testing of the outer model measurement model is carried out to determine the specifics of the relationship between the latent variable and the manifest variable. This test is to find out whether the distribution of values is valid and reliable. To conduct research, all indicator values must be valid and reliable. After getting valid and reliable values, this includes convergent validity, discriminant validity and reliability.

### Convergent Validity

Convergent validity of the measurement model with reflexive indicators can be seen from the correlation between the item/indicator scores and the construct scores. Indicators that have an individual correlation value greater than 0.7 are considered valid but are at the research development stage. Indicator values of 0.5 and 0.6 are still acceptable. Based on the results for outer loading, it shows that the indicator has a loading below 0.60 and is not significant. The structural model in this research is shown in the following figure.

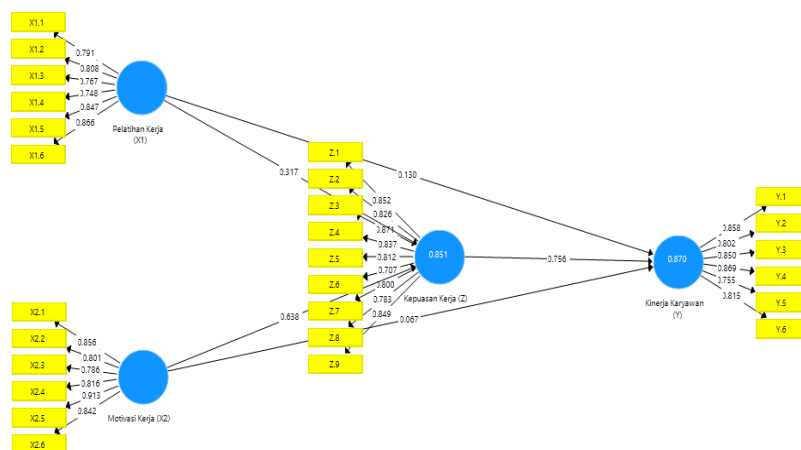


Figure 1. Outer Model  
Source: Smart PLS 3.3.3

The Smart PLS output for loading factors gives the results in the following table: Outer Loadings In this study there is an equation and the equation consists of two substructures: Substructure 1

$$Z = b_1X_1 + b_2X_2 + e_1$$

$$Z = 0.317X_1 + 0.638 X_2 + e_1$$

Substructure 2

$$Y = b_3X_1 + b_4X_2 + b_5Z + e_2$$

$$Y = 0.130X_1 + 0.067X_2 + 0.756 Z + e_2$$



Table 2. Outer Loadings

	Job Satisfaction (Z)	Employee Performance (Y)	Work Motivation (X2)	Job Training (X1)
X1.1				0.791
X1.2				0.808
X1.3				0.767
X1.4				0.748
X1.5				0.847
X1.6				0.866
X2.1			0.856	
X2.2			0.801	
X2.3			0.786	
X2.4			0.816	
X2.5			0.913	
X2.6			0.842	
Y.1		0.858		
Y.2		0.802		
Y.3		0.850		
Y.4		0.869		
Y.5		0.755		
Y.6		0.815		
Z.1	0.852			
Z.2	0.826			
Z.3	0.871			
Z.4	0.837			
Z.5	0.812			
Z.6	0.707			
Z.7	0.800			
Z.8	0.783			
Z.9	0.849			

Source: Smart PLS 3.3.3

Based on the table above, there is a loading factor value for each variable that has a value greater than 0.7. It can be seen that if the loading factor value is greater than 0.7 then each indicator item is considered valid and the loading factor value above is greater than 0.7 so it can be interpreted the indicator is in a valid state with Convergent Validity.

### *Discriminate Validity*

Further research will determine valid data using Discriminate Validity, aiming to find out whether the cross loading value is greater than other latent variables so as to determine the results of indicators that are highly correlated with the construct. The following table shows the cross loading results from validity testing as follows:

Table 3. Discriminant Validity

	Job Satisfaction (Z)	Employee Performance (Y)	Work Motivation (X2)	Job Training (X1)
X1.1	0.641	0.640	0.621	0.791
X1.2	0.692	0.668	0.595	0.808
X1.3	0.677	0.662	0.682	0.767
X1.4	0.672	0.673	0.691	0.748
X1.5	0.735	0.712	0.758	0.847
X1.6	0.734	0.691	0.760	0.866
X2.1	0.870	0.813	0.856	0.801
X2.2	0.685	0.673	0.801	0.606
X2.3	0.657	0.644	0.786	0.653
X2.4	0.726	0.729	0.816	0.740
X2.5	0.818	0.787	0.913	0.779
X2.6	0.771	0.670	0.842	0.674
Y.1	0.785	0.858	0.706	0.650
Y.2	0.724	0.802	0.684	0.547
Y.3	0.824	0.850	0.775	0.693
Y.4	0.796	0.869	0.713	0.711
Y.5	0.676	0.755	0.631	0.747
Y.6	0.786	0.815	0.762	0.796
Z.1	0.852	0.803	0.789	0.752
Z.2	0.826	0.759	0.746	0.738
Z.3	0.871	0.792	0.852	0.770
Z.4	0.837	0.735	0.685	0.656
Z.5	0.812	0.666	0.696	0.662
Z.6	0.707	0.604	0.630	0.632
Z.7	0.800	0.802	0.697	0.729
Z.8	0.783	0.780	0.733	0.636
Z.9	0.849	0.850	0.808	0.725

Source: Smart PLS 3.3.3

Based on the research, it can be seen that the loading factor on the Job Satisfaction variable shows the results that the loading factor construct value is greater than other latent variables, for the Employee Performance variable loading factor there is a construct value greater than the loading factor construct value on other latent variables, for the variable favorite loading Job Training has a construct value whose loading factor is greater than the construct loading factor value on other latent variables, whereas for the loading factor of the Work Motivation variable there is a construct value that is greater than the loading factor value of other latent variables, meaning that in this research all constructs are from the respective variables. there are valid values in discriminant validity research.

### Composite reliability

In composite reliability research, you look at each variable with its reliability value and if the value of the variable is greater than 0.60 then the research is considered reliable and if it is below 0.60 and 0.7 then it is not reliable. There are several blocks to determine whether the research is reliable. whether or not and whether it is valid or not includes the Cronbach alpha value, composite reliability and AVE value can be seen in the table below:

**Table 4. Construct Reliability and Validity**

	Cronbach's Alpha	Composite Reliability	Average Variance Extracted (AVE)
Job Satisfaction (Z)	0.937	0.947	0.666
Employee Performance (Y)	0.906	0.928	0.682
Work Motivation (X2)	0.914	0.933	0.700
Job Training (X1)	0.891	0.917	0.649

Source: Smart PLS 3.3.3

Based on the table above, you can see that the value in the Cronbach alpha column for each variable has a value greater than 0.7, which means that according to Cronbach alpha, the research is considered reliable. For the composite reliability column, there is a value for each variable greater than 0.6, so the research is considered reliable. composite reliability, while in the AVE column there is a value greater than 0.7 for each variable so that the research is valid in AVE, meaning research is reliable and valid for all variables.

### Inner Model Analysis

Evaluation of the structural model (inner model) is carried out to ensure that the structural model built is robust and accurate. The analysis stages carried out in the structural model evaluation are seen from several indicators, namely:

### Coefficient of Determination (R<sup>2</sup>)

Based on data processing that has been carried out using the SmartPLS 3.0 program, the R Square value is obtained as follows:

**Table 5. R Square Results**

	R Square	Adjusted R Square
Job Satisfaction (Z)	0.851	0.847
Employee Performance (Y)	0.870	0.864

Source: Smart PLS 3.3.3

Based on the table above, there is an R Square value for the job satisfaction variable of 0.851 if the percentage is 85.1%, meaning that the influence of job training and work motivation on job satisfaction is 85.1% and the rest is in other variables. For the R Square value of the employee performance variable, it is

0.870, if the percentage is 87.0%, this means that the influence of Job Training, work motivation and job satisfaction on employee performance is 87.0%, the remainder is in other variables.

### Hypothesis test

After assessing the inner model, the next thing is to evaluate the relationship between latent constructs as hypothesized in this research. Hypothesis testing in this research was carried out by looking at T-Statistics and P-Values. The hypothesis is declared accepted if the T-Statistics value is  $> 1.96$  and P-Values  $< 0.05$ . The following are the results of Path Coefficients of direct influence:

**Table 6. Path Coefficients (Direct Influence)**

	Original Sample (O)	T Statistics (  O/STDEV  )	P Values	Results
Job Satisfaction (Z) -> Employee Performance (Y)	0.756	8,104	<b>0,000</b>	<b>Accepted</b>
Work Motivation (X2) -> Job Satisfaction (Z)	0.638	8,887	<b>0,000</b>	<b>Accepted</b>
Work Motivation (X2) -> Employee Performance (Y)	0.067	0.571	<b>0.568</b>	<b>Rejected</b>
Job Training (X1) -> Job Satisfaction (Z)	0.317	4,393	<b>0,000</b>	<b>Accepted</b>
Job Training (X1) -> Employee Performance (Y)	0.130	1,402	<b>0.161</b>	<b>Rejected</b>

Source: Smart PLS 3.3.3

Based on the results of the direct influence hypothesis above and the explanation is as follows:

1. Job Satisfaction has a positive and significant effect on Employee Performance with an original sample value of 0.756 and a p value of  $0.000 < 0.05$ . This means that if job satisfaction increases, employee performance will increase and if job satisfaction decreases, employee performance will decrease.
2. Work Motivation has a positive and significant effect on Job Satisfaction with an original sample value of 0.638 and a p value of  $0.040 < 0.05$ . This means that if Work Motivation increases, job satisfaction will increase, conversely, if Work Motivation decreases, job satisfaction will also decrease.
3. Work Motivation has a positive and insignificant effect on Employee Performance with an original sample value of 0.067 and a p value of  $0.067 > 0.05$ . This means that if work motivation increases well then employee performance will not necessarily increase, conversely if good work motivation decreases then employee performance will not necessarily decrease.
4. Job Training has a positive and significant effect on Job Satisfaction with an original sample value of 0.317 and a p value of  $0.000 < 0.05$ . This means that if job training increases, job satisfaction will increase. Conversely, if job training decreases, job satisfaction will also decrease.
5. Job Training has a positive and insignificant effect with an original sample value of 0.130 and a p value of  $0.130 > 0.05$ . This means that increasing job training does not necessarily mean that employee performance will increase, whereas decreasing job training does not necessarily mean that employee

performance will decrease. This can be concluded that not all training will improve employee performance.

**Table 7. Path Coefficients (Indirect Influence)**

	Original Sample (O)	T Statistics (  O/STDEV  )	P Values	Results
<b>Work Motivation (X2) -&gt; Job Satisfaction (Z) -&gt; Employee Performance (Y)</b>	0.482	6,865	<b>0,000</b>	<b>Accepted</b>
<b>Job Training (X1) -&gt; Job Satisfaction (Z) -&gt; Employee Performance (Y)</b>	0.239	3,513	<b>0,000</b>	<b>Accepted</b>

In table 7 above there are indirect hypothesis results, the explanation is as follows:

1. Work Motivation has a positive and significant indirect effect on Employee Performance through Job Satisfaction with an original sample value of 0.482 and a p value of 0.000. This means that job satisfaction is an intervening variable because it can indirectly influence work motivation on employee performance positively and significantly.
2. Job Training has a positive and significant indirect effect on Employee Performance with an original sample value of 0.239 and a p value of 0.000. This means that job satisfaction is an intervening variable because it is able to indirectly influence job training on employee performance through job satisfaction

## Closing

### Conclusion

The conclusions of this research are as follows:

1. Job Satisfaction has a positive and significant effect on Employee Performance with an original sample value of 0.756 and a p value of  $0.000 < 0.05$ .
2. Work Motivation has a positive and significant effect on Job Satisfaction with an original sample value of 0.638 and a p value of  $0.040 < 0.05$ .
3. Work Motivation has a positive and insignificant effect on Employee Performance with an original sample value of 0.067 and a p value of  $0.067 > 0.05$ .
4. Job Training has a positive and significant effect on Job Satisfaction with an original sample value of 0.317 and a p value of  $0.000 < 0.05$ .
5. Job Training has a positive and insignificant effect with an original sample value of 0.130 and a p value of  $0.130 > 0.05$ .
6. Work Motivation has a positive and significant indirect effect on Employee Performance through Job Satisfaction with an original sample value of 0.482 and a p value of 0.000.
7. Job Training has a positive and significant indirect effect on Employee Performance with an original sample value of 0.239 and a p value of 0.000.

### Suggestion

Suggestions from this research are as follows:

1. For organizations, it can be used as input to build better job training and improve good performance as well.

2. For future researchers, it can be used as reference material for further research with different methods and the same title or with the same variables.
3. For researchers, it can be used as science and can develop well.

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